

JIMMY MOSTOVOI
Web developer & digital
marketer

# **IDENTITY**

Nationality: French

Residency: Paris, France Date of birth: 01-23-1999

### **EDUCATION**

BACHELOR WEBMARKETING & UX Hetic, la Grande École du Web (2018 - 2021)

BTS CUSTOMER RELATIONS NEGOTIATION CFA Stephenson (2017 - 2018)

## CERTIFICATIONS



AI-POWERED SHOPPING ADS 2024



GOOGLE ANALYTICS



GOOGLE ADS SEARCH 2020

### **LANGUAGES**



FRENCH Native



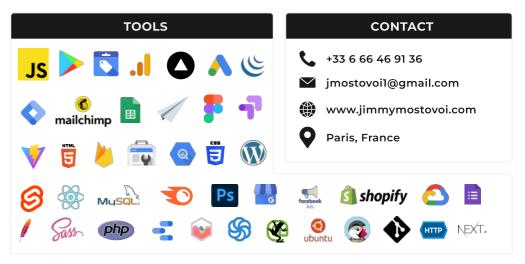
ENGLISH C1



SPANISH C1



JAPANESE A1



I am a specialist in web technologies, equally proficient in website development as in digital communication. I accompany you towards the digitalization of your business.

- 🙀 +1M€ spent on Ads for e-commerce
- 🙀 +5M€ revenue generated by my clients websites (+3M€ from Ads)
- 😭 +100% organic traffic for an e-commerce (75,000 -> 150,000 / month)
- Development of an administration platform for a core banking system used by +50 people.

## **PROFESSIONAL EXPERIENCES**

# **Project Manager Web & Marketing**

FINAVAS (2022 - 2023)

Project Manager, reference for front-end web development-related subjects. Managing digital marketing aspects and web development for projects across various subsidiaries of the VYZYO group (TAK, Yunus, Skool, ...).

 $\checkmark$  Full project management of web and marketing projects, from planning to implementation, including monitoring and evaluation of results.

- ✓ Coordination of internal and external teams to ensure efficient and timely project delivery, while adhering to budgets and deadlines.
- $\checkmark$  Creation of a network of Wordpress sites to facilitate their administration and monitoring.
- √ ASO for a mobile banking application.
- ✓ Complete redesign of administrations for a core banking system. Front-end design and development (notable interfaces: KYC, registration, marketing, accounting, account search and details).
- $\checkmark$  Implementation of effective data tracking solutions strictly compliant with GDPR.
- √ Training of developers to enhance their skills.
- $\checkmark$  In-depth knowledge of FinTech and Mobile Financial Services.

### Freelance Web Developer & Digital Marketer

SOLE PROPRIETOR (2021 - 2022)

I worked independently from Mexico, while providing services to direct clients and French agencies.

✓ Creation and redesign of professional websites, working closely with clients to understand their specific needs and offer tailored solutions.

✓ Implementation of data tracking and data visualization systems to help clients understand and leverage their online performance.

✓ Optimization of search engine optimization (SEO) to improve website visibility and ranking in search engines, leading to increased organic traffic and conversions.

 $\checkmark$  Collaboration with digital marketing agencies to supplement their teams on web development and digital strategy projects.

# **Digital Marketing Consultant - Web Strategies**

TRAFIC FACTORY (2020 - 2021)

Providing tailored advice and solutions in SEO, SEA, CRO, analytics, website redesign, and creation.

- $\checkmark$  Thorough analysis of clients' needs and objectives to develop effective and tailored digital marketing strategies.
- √ Implementation of both organic (SEO) and paid (SEA) search campaigns to enhance online visibility and
  generate qualified traffic.
- $\checkmark$  Design and optimization of websites for improved user experience and increased conversion rates (CRO).
- √ Utilization of web analytics tools to track and evaluate campaign performance, and provide detailed reports to clients.
- $\checkmark$  Close collaboration with technical teams for the redesign and creation of high-performing and aesthetically pleasing websites.
- √ Provision of ongoing support and regular maintenance to ensure the smooth operation and security of digital platforms.